

"Maine's City of Opportunity"



TO: Phillip Crowell, City Manager

FROM: Jill Eastman, Finance Director

REF: October 2023 Financial Report

DATE: December 4, 2023

The following is a discussion regarding the significant variances found in the City's October financial report. Please note that although the monthly financial report contains amounts reported by the School Department, this discussion is limited to the City's financial results and does not attempt to explain any variances for the School Department.

The City has completed its fourth month of the current fiscal year. As a guideline for tracking purposes, revenues and expenditures should amount to approximately 33.3% of the annual budget. However, not all costs and revenues are distributed evenly throughout the year; individual line items can vary based upon cyclical activity.

<u>Revenues</u>

Revenues collected through October 31st, including the school department were \$40,701,163, or 35.96%, of the budget. The municipal revenues including property taxes were \$33,313,531, or 45.08% of the budget which is more than the same period last year by \$966,952. The accounts listed below are noteworthy.

- A. September 15th the first installment for real estate taxes were due. The current year tax revenue is at 49.09% as compared to 49.43% last year or \$488,380 more than last year.
- B. Excise tax for the month of October is at 35.55%. This is a \$38,918 decrease Compared to FY 23.
- C. State Revenue Sharing for the month of October is 39.94% or \$2,386,399. This is an increase from last October of \$85,812.
- D. EMS Transport is at 35.4% or \$518,673, which is a slight increase from last year of \$22,710.

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Expenditures

City expenditures through October 2023 were \$22,808,036 or 42.16% of the budget. This is a total decrease over last year of \$1,428,482 Noteworthy variances are:

A. The largest decrease is the transfers to the TIF accounts due to timing of the transfers. **Investments**

This section contains an investment schedule as of October 31st. Currently the City's funds are earning an average interest rate of 4.36% compared to 1.44% at this time last year.

Respectfully submitted,

Jeem Castman

Jill M. Eastman Finance Director

CITY OF AUBURN, MAINE BALANCE SHEET - CITY GENERAL FUND AND WORKERS COMP FUND AS of Occtober 2023, September 2023, and June 2023

		October 31 2023	S	eptember 30 2023		Increase (Decrease)		Unaudited JUNE 30 2023
ASSETS								
CASH RECEIVABLES	\$	36,417,944	\$	51,169,520	\$	(14,751,576) -	\$	43,592,529
ACCOUNTS RECEIVABLES		3,202,599		564,821		2,637,778		2,703,976
TAXES RECEIVABLE-CURRENT		24,552,202		25,021,659		(469,457)		949,747
DELINQUENT TAXES		610,037		612,849		(2,812)		442,839
TAX LIENS		879,932		907,003		(27,071)		430,056
NET DUE TO/FROM OTHER FUNDS		1,067,322		1,392,247		(324,925)		(11,595,819)
TOTAL ASSETS	\$	66,730,037	\$	79,668,099	\$	(12,938,062)	\$	36,523,328
LIABILITIES & FUND BALANCES								
ACCOUNTS PAYABLE	\$	3,613,786	\$	953,955	\$	2,659,831	\$	901,846
PAYROLL LIABILITIES	+	(349,021)	•	(275,240)	•	(73,781)	Ŧ	(350,435)
ACCRUED PAYROLL		245,746		43,709		202,037		(570,829)
STATE FEES PAYABLE		(169,350)		(224,342)		54,992		(129,140)
ESCROWED AMOUNTS		(32,662)		(32,563)		(99)		(32,462)
		(26,018,370)		(26,517,709)		499,339		(1,798,833)
DUE TO OTHER FUNDS		-		-		-		-
TOTAL LIABILITIES	\$	(22,709,871)	\$	(26,052,190)	\$	3,342,318	\$	(1,979,853)
FUND BALANCE - UNASSIGNED/ASSIGNED	\$	(41,021,351)	\$	(50,617,092)	\$	9,595,741	\$	(31,544,658)
FUND BALANCE - RESTRICTED		(2,309,553)		(2,309,553)				(2,309,553)
FUND BALANCE - NON SPENDABLE		(689,263)		(689,264)		1.00		(689,263)
TOTAL FUND BALANCE	\$	(44,020,167)	\$	(53,615,909)	\$	9,595,742	\$	(34,543,474)
TOTAL LIABILITIES AND FUND BALANCE	•	(66 730 037)	¢	(70 669 000)	۴	12 029 064	۴	(36 503 303)
I UTAL LIABILITIES AND FUND BALANCE	\$	(66,730,037)	φ	(79,668,099)	φ	12,938,061	\$	(36,523,327)

			s -	GENERAL FUN GENERAL FUN ober 31, 2023 V	D COMPARA		2					
				ACTUAL					ACTUAL			
REVENUE SOURCE		FY 2024 BUDGET		REVENUES	% OF BUDGET		FY 2023 BUDGET		REVENUES	% OF	v	ARIANCE
TAXES		DODGET		110 001 2023	DODGET		DODGET			DODGET		
PROPERTY TAX REVENUE-	\$	53,935,348	\$	26,476,324	49.09%	\$	52,463,320	\$	25,987,944	49.54%	\$	488,380
PRIOR YEAR TAX REVENUE	\$	-	\$	310,192		\$	-	\$	80,370		\$	229,822
HOMESTEAD EXEMPTION REIMBURSEMENT	\$	1,770,000	\$	1,320,847	74.62%	\$	1,770,000	\$	1,322,921	74.74%		(2,074)
	\$	4,535,000	\$	1,612,081	35.55%	\$	4,435,000	\$	1,650,999	37.23%		(38,918)
PENALTIES & INTEREST TOTAL TAXES	\$ \$	80,000 60,320,348	\$	29,146 29,748,589	36.43% 49.32%	\$ \$	120,000 58,788,320	\$ \$	16,302 29,058,536	13.59% 49.43%		12,844 690,053
TOTAL TAKES	φ	00,320,340	φ	29,740,009	49.3270	φ	50,760,520	φ	29,030,330	49.4370	φ	090,033
LICENSES AND PERMITS												
BUSINESS	\$	240,000		91,106	37.96%	\$	190,000	\$	93,333	49.12%		(2,227)
NON-BUSINESS	\$	199,100	\$	163,950	82.35%	\$	195,250	\$	131,352	67.27%		32,598
TOTAL LICENSES	\$	439,100	\$	255,056	58.09%	\$	385,250	\$	224,685	58.32%	\$	30,371
INTERGOVERNMENTAL ASSISTANCE												
STATE-LOCAL ROAD ASSISTANCE	\$	400,000	\$	-	0.00%	\$	400,000	\$	-	0.00%	\$	-
STATE REVENUE SHARING	\$	5,975,000		2,386,399	39.94%	\$	4,504,100	\$	2,300,587	51.08%		85,812
WELFARE REIMBURSEMENT	\$	125,000	\$	28,509	22.81%	\$	83,912	\$	13,858	16.51%	\$	14,651
OTHER STATE AID	\$	94,000	\$	12,883	13.71%	\$	32,000	\$	-	0.00%		12,883
CITY OF LEWISTON	\$	182,000	\$	-	0.00%	\$	182,000	\$	-	0.00%		-
TOTAL INTERGOVERNMENTAL ASSISTANCE	\$	6,776,000	\$	2,427,791	35.83%	\$	5,202,012	\$	2,314,445	44.49%	\$	113,346
CHARGE FOR SERVICES												
GENERAL GOVERNMENT	\$	355,550	\$	53,595	15.07%	\$	361.400	\$	41,567	11.50%	\$	12,028
PUBLIC SAFETY	\$	26,400	\$	9,576	36.27%	\$	30,800	\$	26,281	85.33%		(16,705)
EMS TRANSPORT	\$	1,465,000	\$	518,673	35.40%	\$	1,350,000	\$	495,963	36.74%	\$	22,710
TOTAL CHARGE FOR SERVICES	\$	1,846,950	\$	581,844	31.50%	\$	1,742,200	\$	563,811	32.36%	\$	18,033
FINES												
PARKING TICKETS & MISC FINES	\$	23,000	\$	9,290	40.39%	\$	28,000	\$	9,051	32.33%	\$	239
MISCELLANEOUS												
INVESTMENT INCOME	\$	45,000	\$	147,989	328.86%	\$	30,000	\$	14,561	48.54%	\$	133,428
RENTS	\$	75,000	\$	8,631	11.51%	\$	75,000	\$	2,593	3.46%	\$	6,038
UNCLASSIFIED	\$	20,000	\$	32,811	164.06%	\$	20,000	\$	54,109	270.55%	\$	(21,298)
COMMERCIAL SOLID WASTE FEES	\$	-	\$	12,667		\$	-	\$	26,038		\$	(13,372)
SALE OF PROPERTY	\$	100,000	\$	11,494	11.49%	\$	100,000	\$	611	0.61%		10,883
MMWAC HOST FEES	\$	240,000	\$	77,370	32.24%	\$	240,000	\$	77,370	32.24%		0
TRANSFER IN: TIF TRANSFER IN: Other Funds	\$ \$	1,500,000 362,500	\$ \$	-	0.00% 0.00%	\$ \$	1,140,000 619,000	\$ \$	-	0.00% 0.00%		-
ENERGY EFFICIENCY	φ	302,500	φ	-	0.00%	φ	019,000	φ	-	0.00%	ф \$	-
SPONSORSHIPS - COMMUNITY ENGAGEMENT	\$	40,000	\$	-		\$	-	\$	32,700		Ť	
CDBG	\$	588,154	\$	-	0.00%	\$	588,154	\$	-	0.00%	\$	-
UTILITY REIMBURSEMENT	\$	20,000	\$	-	0.00%	\$	20,000	\$	769	3.85%	\$	(769)
CITY FUND BALANCE CONTRIBUTION	\$	1,500,000	\$	-	0.00%	\$	1,500,000	\$	-	0.00%	\$	-
TOTAL MISCELLANEOUS	\$	4,490,654	\$	290,961	6.48%	\$	4,332,154	\$	208,751	4.82%	\$	114,910
TOTAL GENERAL FUND REVENUES	\$	73,896,052	\$	33,313,531	45.08%	\$	70,477,936	\$	32,379,279	45.94%	\$	966,952
SCHOOL REVENUES												
EDUCATION SUBSIDY	\$	36,663,037	\$	7,320,491	19.97%	\$	34,826,024	\$	7,667,473	22.02%	\$	(346,982)
EDUCATION	\$	611,103		67,141	10.99%	\$	489,465		24,782	5.06%		42,359
SCHOOL FUND BALANCE CONTRIBUTION	\$	2,000,000		-	0.00%	\$	1,251,726		-	0.00%	\$	-
TOTAL SCHOOL	\$	39,274,140	\$	7,387,632	18.81%	\$	36,567,215	\$	7,692,255	21.04%	\$	(304,623)
		440 470 467	_	40 - 20 - 4 - 4		-	407 0 / 7 / 7 -	_	40.074.70		_	000
GRAND TOTAL REVENUES	\$	113,170,192	\$	40,701,163	35.96%	\$	107,045,151	\$	40,071,534	37.43%	\$	662,329

CITY OF AUBURN, MAINE EXPENDITURES - GENERAL FUND COMPARATIVE THROUGH October 31, 2023 VS October 31, 2022

DEPARTMENT		FY 2024 BUDGET	тн	EXP RU OCT 2023	% OF BUDGET		FY 2023 BUDGET	тн	EXP RU OCT 2022	% OF BUDGET	VA	RIANCE
ADMINISTRATION												
MAYOR AND COUNCIL	\$	171,750	\$	52,496	30.57%	\$	170,500	\$	44,812	26.28%		7,684
	\$	695,009	\$	186,402	26.82%	\$	510,978	\$	159,742	31.26%		26,660
COMMUNICATIONS & ENGAGEMENT	\$	356,522	\$	116,406	32.65%	\$	218,746	\$	61,278	28.01%		55,128
	\$	290,268	\$	86,035	29.64%	\$	257,506	\$	79,151	30.74%		6,884
FINANCE HUMAN RESOURCES	\$ \$	1,228,112 246,260	\$ \$	458,256 77,484	37.31% 31.46%	\$ \$	1,138,802 222,099	\$ \$	365,800 65,907	32.12% 29.67%		92,456 11,577
INFORMATION TECHNOLOGY	ъ \$	246,260 917,487	ֆ Տ	463.556	50.52%	ֆ \$	222,099 827,000	ֆ Տ	65,907 351,483	29.67% 42.50%		112,073
TOTAL ADMINISTRATION	\$	3,905,408	φ \$	1,440,635	36.89%	φ \$	3,345,631	φ \$	1,128,173	33.72%		312,462
COMMUNITY SERVICES												
PLANNING & PERMITTING	\$	682,189	\$	213,258	31.26%	\$	666,629	\$	233,246	34.99%	\$	(19,988)
ECONOMIC DEVELOPMENT	\$	123,893	\$	63,659	51.38%	\$	286,598	\$	91,139	31.80%	\$	(27,480)
BUSINESS & COMMUNITY DEVELOPMENT	\$	710,692	\$	117,008	16.46%	\$	671,411	\$	93,736	13.96%	\$	23,272
HEALTH & SOCIAL SERVICES	\$	180,825	\$	215,294	119.06%	\$	119,875	\$	32,707	27.28%	\$	182,587
RECREATION & SPORTS TOURISM	\$	722,416	\$	191,525	26.51%	\$	762,440	\$	196,851	25.82%	\$	(5,326)
PUBLIC LIBRARY	\$	1,138,659	\$	379,614	33.34%	\$	1,084,437	\$	361,480	33.33%	\$	18,134
TOTAL COMMUNITY SERVICES	\$	3,558,674	\$	1,180,358	33.17%	\$	3,591,390	\$	1,009,159	28.10%	\$	171,199
FISCAL SERVICES												
DEBT SERVICE	\$	8,334,544	\$	7,382,946	88.58%	\$	8,361,254	\$	7,549,963	90.30%	\$	(167,017)
CAPITAL INVESTMENT & PURCHASING	\$	783,252	\$	257,516	32.88%	\$	672,473	\$	205,190	30.51%	\$	52,326
WORKERS COMPENSATION	\$	715,400	\$	715,400	100.00%	\$	698,000	\$	698,000	100.00%		17,400
WAGES & BENEFITS	\$	8,257,879	\$	2,264,780	27.43%	\$	7,876,393	\$	2,224,869	28.25%		39,911
EMERGENCY RESERVE (10108062-670000)	\$	550,000	\$	-	0.00%	\$	461,230	\$	-	0.00%		-
TOTAL FISCAL SERVICES	\$	18,641,075	\$	10,620,642	56.97%	\$	18,069,350	\$	10,678,022	59.09%	\$	(57,380)
PUBLIC SAFETY												
FIRE & EMS DEPARTMENT	\$	6,304,713	\$	1,920,093	30.45%	\$	5,693,284	\$	1,870,690	32.86%	\$	49,403
POLICE DEPARTMENT	\$	5,207,160	\$	1,596,045	30.65%	\$	4,945,034	\$	1,374,926	27.80%	\$	221,119
TOTAL PUBLIC SAFETY	\$	11,511,873	\$	3,516,138	30.54%	\$	10,638,318	\$	3,245,616	30.51%	\$	270,522
PUBLIC WORKS												
PUBLIC WORKS DEPARTMENT	\$	6,108,837	\$	1,901,348	31.12%	\$	5,600,109	\$	1,420,440	25.36%	\$	480,908
SOLID WASTE DISPOSAL*	\$	1,386,000	\$	244,693	17.65%	\$	1,320,000	\$	294,043	22.28%		(49,350)
WATER AND SEWER	\$	792,716	\$	390,602	49.27%	\$	792,716	\$	390,602	49.27%	\$	-
TOTAL PUBLIC WORKS	\$	8,287,553	\$	2,536,643	30.61%	\$	7,712,825	\$	2,105,085	27.29%	\$	431,558
INTERGOVERNMENTAL PROGRAMS												
AUBURN-LEWISTON AIRPORT	\$		\$	204,733	99.87%	\$	205,000	\$	206,299	100.63%		(1,566)
E911 COMMUNICATION CENTER	\$	1,287,401	\$	321,850	25.00%	\$	1,217,713	\$	608,856	50.00%		(287,006)
LATC-PUBLIC TRANSIT	\$	400,079	\$	-	0.00%	\$	431,811	\$	-	0.00%	\$	-
LA ARTS	\$	20,000	\$	15,000		\$	30,000	\$	15,000			
TAX SHARING	\$	260,000	\$	-	0.00%	\$	260,000	\$	-	0.00%		-
TOTAL INTERGOVERNMENTAL	\$	2,172,480	\$	541,583	24.93%	\$	2,144,524	\$	830,155	38.71%	\$	(288,572)
COUNTY TAX	\$	2,972,037	\$	2,972,037	100.00%	\$	2,761,220	\$	2,761,220	100.00%		210,817
TIF (10108058-580000)	\$	3,049,803	\$	-	0.00%	\$	3,049,803	\$	2,479,088	81.29%		(2,479,088)
OVERLAY	\$	-	\$	-		\$	-	\$	-		\$	-
TOTAL CITY DEPARTMENTS	\$	54,098,903	\$	22,808,036	42.16%	\$	51,313,061	\$	24,236,518	47.23%	\$ \$ (- (1,428,482)
						-						,
EDUCATION DEPARTMENT	\$	59,071,289	\$	6,487,891	10.98%	\$	55,732,090	\$	7,129,785	12.79%	\$	(641,894)
TOTAL GENERAL FUND EXPENDITURES	\$	113,170,192	\$	29,295,927	25.89%	\$	107,045,151	\$	31,366,303	29.30%	\$ ((2,070,376)

CITY OF AUBURN, MAINE INVESTMENT SCHEDULE AS OF October 31, 2023

INVESTMENT		FUND	0	BALANCE ctober 31, 2023	Se	BALANCE eptember 30, 2023	INTEREST RATE
			0		00		
ANDROSCOGGIN BANK	449	CAPITAL PROJECTS	\$	7,048,672.14	\$	7,625,976.90	2.00%
ANDROSCOGGIN BANK	502	SR-TIF	\$	1,052,675.41	\$	1,054,561.72	2.00%
ANDROSCOGGIN BANK	836	GENERAL FUND	\$	15,803,296.79	\$	15,773,127.67	2.00%
ANDROSCOGGIN BANK	801	WORKERS COMP	\$	53,561.11	\$	53,458.87	2.00%
ANDROSCOGGIN BANK	684	EMS CAPITAL RESERVE	\$	346,310.39	\$	345,649.30	2.00%
ANDROSCOGGIN BANK	414	INGERSOLL TURF FACILITY	\$	231,233.17	\$	230,791.79	2.00%
ANDROSCOGGIN BANK	0888	ELHS FUNDRAISING	\$	475,555.04	\$	474,647.30	2.00%
ANDROSCOGGIN BANK		ELHS CONSTRUCTION	\$	248,574.53	\$	248,574.53	2.00%
NOMURA 2		ELHS Bond Proceeds	\$	18,564,969.00	\$	18,564,969.00	2.08%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.50%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.45%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.50%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.50%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	4.85%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	4.70%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.45%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.80%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.50%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.00%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.40%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.80%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.15%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.30%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.10%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.15%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.15%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.15%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.25%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.30%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.30%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.35%
Northern Capital Securities	CD	GENERAL FUND	\$	250,000.00	\$	250,000.00	5.30%
GRAND TOTAL			\$	49,574,847.58	\$	50,121,757.08	4.38%

EMS BILLING SUMMARY OF ACTIVITY July 1, 2023 - June 30, 2024 Report as of September 30, 2023

	Beginning Balance			Octobe	er 2	023				Ending Balance
	10/1/2023	Ν	lew Charges	Payments		Refunds	Α	djustments	Write-Offs	10/31/2023
Bluecross	\$ 34,102.27	\$	18,210.00	\$ (4,533.92)			\$	(1,433.63)		\$ 46,344.72
Intercept	\$ (769.20)) \$	300.00	\$ (200.00)						\$ (669.20)
Medicare	\$ 265,218.39	\$	217,867.20	\$ (62,341.08)			\$	(88,103.38)		\$ 332,641.13
Medicaid	\$ 8,471.09	\$	58,306.80	\$ (44,840.55)			\$	(30,745.39)		\$ (8,808.05)
Other/Commercial	\$ 100,989.56	\$	30,035.95	\$ (17,844.33)			\$	(2,892.26)		\$ 110,288.92
Patient	\$ 89,253.56	\$	19 <i>,</i> 484.60	\$ (14,822.91)	\$	(51.25)	\$	(2,359.39)		\$ 91,504.61
Worker's Comp	\$ (7,271.78)	\$	-	\$ (794.03)						\$ (8,065.81)
TOTAL	\$ 489,993.89	\$	344,204.55	\$ (145,376.82)	\$	(51.25)	\$	(125,534.05) \$	-	\$ 563,236.32

EMS BILLING BREAKDOWN -TOTAL CHARGES July 1, 2023 - June 30, 2024 Report as of October 31, 2023

	July	August	Sept	Oct		% of
	2023	2023	2023	2023	Totals	Total
		* .= .=				
Bluecross	\$ 12,163.20	\$ 17,050.40	\$ 11,900.40	\$ 18,210.00	\$	5.13%
Intercept	\$-	\$ (969.20)	\$ 200.00	\$ 300.00	\$ (469.20)	-0.04%
Medicare	\$ 144,760.40	\$ 176,422.00	\$ 141,352.25	\$ 217,867.20	\$ 680,401.85	58.78%
Medicaid	\$ 61,035.00	\$ 82,884.40	\$ 53,226.00	\$ 58,306.80	\$ 255,452.20	22.07%
Other/Commercial	\$ 17,128.40	\$ 36,769.30	\$ 14,611.00	\$ 30,035.95	\$ 98,544.65	8.51%
Patient	\$ 13,258.80	\$ 16,885.60	\$ 14,580.20	\$ 19,484.60	\$ 64,209.20	5.55%
Worker's Comp				\$-	\$-	0.00%
TOTAL	\$ 248,345.80	\$ 329,042.50	\$ 235,869.85	\$ 344,204.55	\$ 1,157,462.70	100.00%

EMS BILLING BREAKDOWN -TOTAL COUNT July 1, 2023 - June 30, 2024 Report as of October 31, 2023

	July	August	Sept	Oct		% of
	2023	2023	2023	2023	Totals	Total
Bluecross	12	27	12	20	71	4.94%
Intercept	0	3	2	3	8	4.94%
Medicare	178	236	172	254	840	58.50%
Medicaid	72	112	59	64	307	21.38%
Other/Commercial	17	63	18	35	133	9.26%
Patient	16	20	16	25	77	5.36%
Worker's Comp			0		0	0.00%
TOTAL	295	461	279	401	1436	100.00%

CITY OF AUBURN SPECIAL REVENUE FUNDS REVENUE AND EXPENDITURES As of October 31, 2023

	1	1902	1910 Community	1914 Oak Hill		1917 Wellness	1928	2003 Byrne		2005	2008 Homeland	2009 PD Evidence	e	2010 State Drug	2011 PD Capital		2014 Speed	2015 AARP Walka	bility	2 Ped
	Rive	erwatch	Service	Cemeterie	S	Grant	Vending	JAG	1	MDOT	Security	Money Depos	sits	Money	Reserve		Grant	Grant		Sa
Fund Balance 7/1/23	\$ 41	19,018.01 \$	7,337.93	\$ 37,205	5.06 \$	7,041.18 \$	-	\$ 2,808.57	\$	(862,167.55) \$	(101,432.52)	\$ 212,779.	.28 \$	8,224.66 \$	31,585.8	33 \$	5,736.24	\$	-	\$
Revenues FY24	\$ 1	12,940.01 \$	119.00	\$ 704	.64 \$	2,037.00 \$	204.70	\$ 3,232.99	\$	-		\$ 2,301.	.00			\$	721.36			
Expenditures FY24	\$ 14	48,377.00			\$	1,124.22	191.84	\$ 6,457.99	\$ 1	1,239,416.89		\$ (2,250.	.00) \$	8,047.78		\$	8,638.77			
Fund Balance 10/31/2023	\$ 28	83,581.02 \$	7,456.93	\$ 37,909	.70 \$	7,953.96	12.86	\$ (416.43)	\$ (2	2,101,584.44) \$	(101,432.52)	\$ 217,330.	.28 \$	176.88 \$	31,585.8	33 \$	(2,181.17)	\$	-	\$

	2020	2025 Community	s	2026 tate Grant	2030	2037 Bulletproof	2040 Great Falls		2041 Blanche	2043 DOJ Covid 19	F	2044 ederal Drug	2047 American	2048 TD Tree	2051 Project)54 ansport	2 Dist
	CDBG	Cords	Non	-GA Heat Asst	Parking	Vests	TV		Stevens	Preventative		Money	fighter Grant	Days	Canopy		Reserve	D
Fund Balance 7/1/23	\$ 1,207,031.43 \$	30,379.80)\$	25,064.37 \$	40,215.76 \$	3,374.73	\$ 20,536	.23 \$	21,618.18	\$-	\$	110,525.79	\$ (1,695.00) \$	2,213.05 \$	(1,522.60)	\$ 28	88,581.46	Ş
Revenues FY24	\$ 312,282.46			\$	83,401.50						\$	17,121.34				\$	1,954.53	
Expenditures FY24	\$ 309,833.30		\$	9,210.44 \$	5,072.16 \$	5,840.47		\$	394.93		\$	22,715.44						
Fund Balance 10/31/2023	\$ 1,209,480.59 \$	30,379.80	\$	15,853.93 \$	118,545.10 \$	(2,465.74)	\$ 20,536	.23 \$	21,223.25	\$-	\$	104,931.69	\$ (1,695.00) \$	2,213.05 \$	(1,522.60)	\$ 29	90,535.99	\$

		2071	2080		2085	2300	24	100		2405	2500
	C	om Engage	Futsol Court	Ed	lna Hodakin	ARPA	NRPA	Youth	Elmi	ina B Sewall	Parks &
	S	pec Events	Project	Cr	rowley Park	Grant	Ment	toring		Grant	Recreation
Fund Balance 7/1/23	\$	48,854.00 \$	25,353.61	\$	6,053.02 \$	11,279,077.49	\$	482.09	\$	82,000.00	\$ 228,248.69
Revenues FY24					\$	42,949.11	\$	9,285.89	\$	5,615.40	\$ 124,922.03
Expenditures FY24					\$	778,272.75	\$	5,103.71			\$ 236,135.38
Fund Balance 10/31/2023	\$	48,854.00 \$	25,353.61	\$	6,053.02 \$	10,543,753.85	\$	4,664.27	\$	87,615.40	\$ 117,035.34

												2600						
												Auburn						
	2600	2600	2600	2600	2600	2600	2600	2600	2600	2600	2600	Memory Care	2600	2600	2600	Total		
	Tambrands II	Mall	Downtown	Auburn Industrial	Auburn Plaza	Auburn Plaza II	Webster School	Hartt Transport	62 Spring St	Minot Ave	48 Hampshire St	Facility	Millbran	Futurguard	W Shore Landing	Special	TIF	Totals
	TIF 6	TIF 9	TIF 10	TIF 12	TIF 13	TIF 14	TIF 16	TIF 19	TIF 20	TIF 21	TIF 22	TIF 23	TIF 24	TIF 25	TIF 26	Revenues		
Fund Balance 7/1/23	\$ 126,694.39 \$	806,274.01	\$ 786,690.71	\$ (627,211.49) \$	623,092.36	\$ (662,615.38)	\$ 19,435.74	\$ 27,952.81 \$	1,120.91	74,350.62	\$ 132,062.18	\$ (28,481.47) \$	13,914.35	\$ (76,544.08)	\$ 59,527.65	\$ 14,844,491.91	\$ 1,7	276,263.31
Revenues FY24																\$ 1,075,804.28	\$	-
Expenditures FY24	\$	-	\$ 9,552.39	\$ 260,900.00								\$ 113,928.00		\$ 37.50	\$ -	\$ 3,167,000.96	\$ 3	384,417.89
Fund Balance 10/31/2023	\$ 126,694.39 \$	806,274.01	\$ 777,138.32	\$ (888,111.49) \$	623,092.36	\$ (662,615.38)	\$ 19,435.74	\$ 27,952.81	1,120.91	74,350.62	\$ 132,062.18	\$ (142,409.47) \$	13,914.35	\$ (76,581.58)	\$ 59,527.65	\$ 12,338,535.40	\$ 8	891,845.42

.,	2016 Pedestrian	2018 Nat Opioid	Law	2019 v Enforcement		
y	Safety	Settlement	Lav	Training		
	\$ 545.31	\$ 212,510.51	\$	(8,205.29)	\$	(27,012.7
		\$ 41,251.49			\$	63,512.1
					\$	1,410,004.4
	\$ 545.31	\$ 253,762.00	\$	(8,205.29)	\$	(1,373,505.0
	2059	2068				
	Distracted	Northern				
•	Driving	Borders Grant				
6	\$ 802.57	\$ 178,046.71			\$	1,925,172.4
3					\$	414,759.8
					\$	353,066.7
9	\$ 802.57	\$ 178,046.71			\$	1,986,865.5

\$ 11,670,068.90
\$ 182,772.43
\$ 1,019,511.84

\$ 10,833,329.49



"Maine's City of Opportunity"

Financial Services

To: Phillip Crowell, City Manager From: Jill Eastman, Finance Director Re: Financial Reports for October 31, 2023

Attached you will find a Statement of Net Assets and a Statement of Activities and budget to actual reports for Ingersoll Turf Facility for revenue and expenditures as of October 31, 2023

INGERSOLL TURF FACILITY

Statement of Net Assets:

The Statement of Net Assets lists current assets, noncurrent assets, liabilities and net assets as of October 31, 2023.

Current Assets:

As of the end of October 2023 the total current assets of Ingersoll Turf Facility were \$374,346. This consisted of cash and cash equivalents of \$230,792 and an interfund receivable of \$143,554 an increase from September of \$9,251.

Noncurrent Assets:

Ingersoll's noncurrent assets are the building, and equipment that was purchased, less depreciation. The total value of the noncurrent assets as of October 31, 2023, was \$61,779.

Liabilities: Ingersoll had no liabilities as of October 31, 2023.

Statement of Activities:

The statement of activities shows the current operating revenue collected for the fiscal year and the operating expenses as well as any nonoperating revenue and expenses.

The operating revenues for Ingersoll Turf Facility through October 2023 are \$33,904. This revenue comes from the sponsorships, programs, rental income and batting cages.

The operating expenses for Ingersoll Turf Facility through October 2023 were \$8,789. These expenses include program costs, supplies, and capital purchases.

As of October 2023, Ingersoll has an operating gain of \$8,789.

As of October 31, 2023, Ingersoll has an increase in net assets of \$8,780

The budget to actual reports for revenue and expenditures, show that the revenue for FY24 compared to FY 23

Statement of Net Assets Ingersoll Turf Facility October 31, 2023 Business-type Activities - Enterprise Fund

		0	ctober 31 2023	Sej	otember 30 2023	Increase/ (Decrease)		
ASSETS								
Current assets:								
Cash and cash equivalents		\$	230,792	\$	230,364	\$	428	
Interfund receivables/payables		\$	143,554	\$	134,731		8,823	
Accounts receivable			-		-		-	
	Total current assets		374,346		365,095		9,251	
Noncurrent assets:								
Capital assets:								
Buildings			672,279		672,279		-	
Equipment			119,673		119,673		-	
Land improvements			18,584		18,584		-	
Less accumulated depreciation			(776,492)		(776,492)		-	
· · ·	Total noncurrent assets		34,044		34,044		-	
	Total assets		408,390		399,139		9,251	
LIABILITIES								
Accounts payable		\$	-	\$	-		-	
Interfund payable		\$	-	\$	-		-	
Total liabilities			-		-		-	
NET ASSETS								
Invested in capital assets		\$	34,044	\$	34,044	\$	-	
Unrestricted		\$	374,346	\$	365,095	\$	9,251	
Total net assets		\$	408,390	\$	399,139	\$	9,251	

CITY OF AUBURN, MAINE Statement of Revenues, Expenses and Changes in Net Assets Ingersoll Turf Facility Business-type Activities - Enterprise Funds Statement of Activities October 31, 2023

	Ingersoll Turf Facility
Operating revenues:	
Charges for services	\$ 33,904
Operating expenses:	
Personnel	<u>.</u>
Supplies	_
Utilities	234
Repairs and maintenance	237
Rent	<u>-</u>
Depreciation	-
Capital expenses	8,555
Other expenses	-,
Total operating expenses	8,789
Operating gain (loss)	25,115
Nonoperating revenue (expense):	
Interest income	1,305
Interest expense (debt service)	-
Total nonoperating expense	1,305
Gain (Loss) before transfer	26,420
Transfers out	
Change in net assets	26,420
Total net assets, July 1	381,970
Total net assets, October 31, 2023	\$ 408,390

CITY OF AUBURN, MAINE REVENUES - INGERSOLL TURF FACILITY Through October 31, 2023 compared to October 31, 2022

REVENUE SOURCE	FY 2024 BUDGET			% OF BUDGET	FY 202 BUDG		A RE THRU	% OF BUDGET	
CHARGE FOR SERVICES									
Sponsorship		\$	6,025				\$	1,000	
Batting Cages		Ψ \$	3,435				Ψ \$	750	
Programs		\$	6,702				\$ \$	1,210	
Rental Income		\$	27,879				\$	8,965	
TOTAL CHARGE FOR SERVICES	\$-	\$	44,041		\$	-	\$	11,925	
INTEREST ON INVESTMENTS	\$	• \$	1,305		\$	-	\$	87	
GRAND TOTAL REVENUES	\$-	\$	45,346		\$	-	\$	12,012	

	т		ENDITUR	TY OF AUBI ES - INGER 31, 2023 con	SOLL TUR	F FACI		2				
DESCRIPTION								FY 2024 EXPENDITURES % OF FY 2023 EXPENDITURES				
Salaries & Benefits Purchased Services	See Re	ecreation	Budget			See R	ecreation	Budget			\$ \$	-
Programs Supplies			\$	1,040				\$ \$	3,400 1,641		\$ \$	(2,360) (1,641)
Utilities Insurance Premiums	\$	-	\$	234		\$	-	\$	-		\$	234
Capital Outlay	\$ \$	-	\$ \$	8,555 9,829		\$ \$	-	\$ \$	11,136 16,177		\$ \$	(2,581) (6,348)
GRAND TOTAL EXPENDITURES	\$	-	\$	9,829		\$	-	\$	16,177		\$	(6,348)



"Maine's City of Opportunity"

Financial Services

To: Phillip Crowell, City Manager From: Jill Eastman, Finance Director Re: Arena Financial Reports for October 31, 2023

Attached you will find a Statement of Net Assets and a Statement of Activities and budget to actual reports for Norway Savings Bank Arena for revenue and expenditures as of October 31, 2023.

NORWAY SAVINGS BANK ARENA

Statement of Net Assets:

The Statement of Net Assets lists current assets, noncurrent assets, liabilities and net assets and shows a comparison to the previous month, in this case, September 30, 2023.

Current Assets:

As of the end of October 2023 the total current assets of Norway Savings Bank Arena were (\$1,474,824). These consisted of cash and cash equivalents of \$280,564, accounts receivable of \$144,194 and an interfund payable of \$1,899,582.

Noncurrent Assets:

Norway's noncurrent assets are equipment that was purchased, less depreciation (depreciation is posted at year end). The total value of the noncurrent assets as of October 31, 2023, were \$102,173.

Liabilities:

Norway Arena had accounts payable of \$998 as of October 31, 2023.

Statement of Activities:

The statement of activities shows the current operating revenue collected for the fiscal year and the operating expenses as well as any nonoperating revenue and expenses.

The operating revenues for Norway Arena through October 2023 are \$323,9246. This revenue comes from the concessions, sign advertisements, pro shop lease, youth programming, shinny hockey, public skating and ice rentals.

The operating expenses for Norway Arena through October 2023 were \$284,735. These expenses include personnel costs, supplies, utilities, repairs, capital purchases and maintenance.

As of October 2023 Norway Arena had an operating gain of \$38,559.

As of October 31, 2023, Norway Arena has an increase in net assets of \$38,559.

The budget to actual reports for revenue and expenditures, with comparison to the same period last year show that revenue for FY23 is \$164,540 more for this period than in FY22 and expenditures in FY23 are \$12,454 more than last year in October.

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CITY OF AUBURN, MAINE Statement of Net Assets Norway Savings Bank Arena October 31, 2023 Business-type Activities - Enterprise Fund

		(October 31 2023	September 30 2023		 ncrease/ ecrease)
ASSETS						
Current assets:						
Cash and cash equivalents		\$	280,564	\$	280,968	\$ (404)
Interfund receivables		\$	(1,899,582)	\$	(1,809,992)	\$ (89,590)
Prepaid Rent						\$ -
Accounts receivable			144,194		138,181	\$ 6,013
	Total current assets		(1,474,824)		(1,390,843)	(83,981)
Noncurrent assets:						
Capital assets:						
Buildings			58,223		58,223	-
Equipment			517,049		517,049	-
Land improvements			-		-	-
Less accumulated depreciation			(473,099)		(473,099)	-
	Total noncurrent assets		102,173		102,173	-
	Total assets		(1,372,651)		(1,288,670)	(83,981)
LIABILITIES						
Accounts payable		\$	998	\$	998	\$ -
Net OPEB liability		\$	64,614	\$	64,614	\$ -
Net pension liability			(52,355)		(52,355)	-
Total liabilities			13,257		13,257	-
NET ASSETS						
Invested in capital assets		\$	102,173	\$	102,173	\$ -
Unrestricted		\$	(1,385,908)	\$	(1,404,100)	\$ 18,192
Total net assets		\$	(1,283,735)	\$	(1,301,927)	\$ 18,192

CITY OF AUBURN, MAINE Statement of Revenues, Expenses and Changes in Net Assets Norway Savings Bank Arena Business-type Activities - Enterprise Funds Statement of Activities October 31, 2023

	Norway Savings Arena
Operating revenues:	
Charges for services	\$ 323,294
Operating expenses:	
Personnel	120,563
Supplies	26,295
Utilities	14,973
Repairs and maintenance	13,288
Insurance Premium	-
Depreciation	
Capital expenses	99,185
Other expenses	10,431
Total operating expenses	284,735
Operating gain (loss)	38,559
Nonoperating revenue (expense):	
Interest income	_
Interest expense (debt service)	
Total nonoperating expense	-
Gain (Loss) before transfer	38,559
Transfers out	-
Change in net assets	38,559
Total net assets, July 1	(1,322,294)
Total net assets, October 31, 2022	\$ (1,283,735)

CITY OF AUBURN, MAINE REVENUES - NORWAY SAVINGS BANK ARENA

Through October 31, 2023 compared to October 31, 2022

	ACTUAL										
		FY 2024		REVENUES	% OF	FY 2023		REVENUES	% OF		
REVENUE SOURCE		BUDGET	TH	HRU OCT 2023	BUDGET	BUDGET	Т	HRU OCT 2022	BUDGET	V	ARIANCE
CHARGE FOR SERVICES											
Concssions	\$	16,500			0.00%	\$ 16,500			0.00%	\$	-
Skate Rentals	\$	6,000	\$	400	6.67%	\$ 6,000			0.00%	\$	400
Pepsi Vending Machines	\$	2,000	\$	125	6.25%	\$ 2,000	\$	265	13.25%	\$	(140)
Games Vending Machines	\$	3,000			0.00%	\$ 3,000	\$	-	0.00%	\$	-
Vending Food	\$	2,000	\$	87	4.35%	\$ 2,000	\$	54	2.70%	\$	33
Sponsorships	\$	230,000	\$	176,750	76.85%	\$ 230,000	\$	59,865	26.03%	\$	116,885
Pro Shop	\$	7,000	\$	507	7.24%	\$ 7,000			0.00%	\$	507
Programs	\$	20,000			0.00%	\$ 20,000			0.00%	\$	-
Rental Income	\$	702,000	\$	133,865	19.07%	\$ 702,000	\$	70,770	10.08%	\$	63,095
Camps/Clinics	\$	50,000	\$	11,560	23.12%	\$ 50,000	\$	16,850	33.70%	\$	(5,290)
Tournaments	\$	50,000	\$	-	0.00%	\$ 50,000	\$	10,950	21.90%	\$	(10,950)
TOTAL CHARGE FOR SERVICES	\$	1,088,500	\$	323,294	29.70%	\$ 1,088,500	\$	158,754	14.58%	\$	164,540

CITY OF AUBURN, MAINE EXPENDITURES - NORWAY SAVINGS BANK ARENA Through October 31, 2023 compared to October 31, 2022												
		FY 2024	EY	ACTUAL PENDITURES	EV	ACTUAL (PENDITURES	% OF					
DESCRIPTION		BUDGET		RU OCT 2023	% OF BUDGET		FY 2023 BUDGET		IRU OCT 2022	BUDGET	V	
Salaries & Benefits	\$	291,095	\$	120,563	41.42%	\$	291,095	\$	81,989	28.17%	\$	38,574
Purchased Services	\$	136,900	\$	23,719	17.33%	\$	136,900	\$	39,956	29.19%	\$	(16,237)
Supplies	\$	76,562	\$	26,295	34.34%	\$	76,562	\$	9,590	12.53%	\$	16,705
Utilities	\$	267,000	\$	14,973	5.61%	\$	267,000	\$	14,160	5.30%	\$	813
Capital Outlay	\$	50,000	\$	99,185	198.37%	\$	50,000	\$	18,586	37.17%	\$	80,599
Rent	\$	-	\$	-		\$	-	\$	-		\$	-
	\$	821,557	\$	284,735	34.66%	\$	821,557	\$	164,281	20.00%	\$	120,454
GRAND TOTAL EXPENDITURES	\$	821,557	\$	284,735	34.66%	\$	821,557	\$	164,281	20.00%	\$	120,454